



Leading the Blueprint



Delivering Breakthrough Innovations



Advancing a Circular Economy





Nature



Confidence in Chemical



Engaging **Employees for** Impact



World-Leading Operations Performance

Neil C. Hawkins, Sc.D. **Chief Sustainability Officer Corporate Vice President Environment, Health & Safety** **Dow: An Innovation Company**

Founded in 1897
120 years of growth

Largest chemical company in the U.S.

\$48 billion in annual revenue in 2016

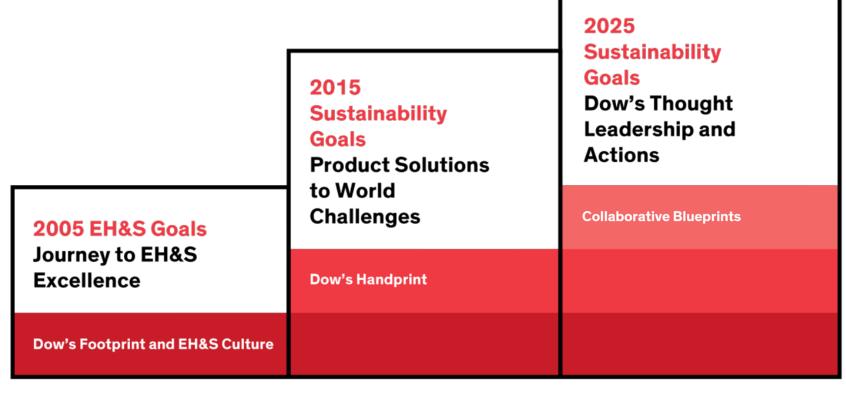
~ 56,000 employees worldwide

Integrated value chains aligned to highgrowth sectors

7,000 products manufactured at 189 sites in 34 countries across the globe



Dow's 2025 Sustainability Goals introduce the notion of a collaborative set of *blueprints* for sustainability, building upon previous 10-year commitments focused on the company handprint (2006) and footprint (1995).



1995 2006 2016 2025

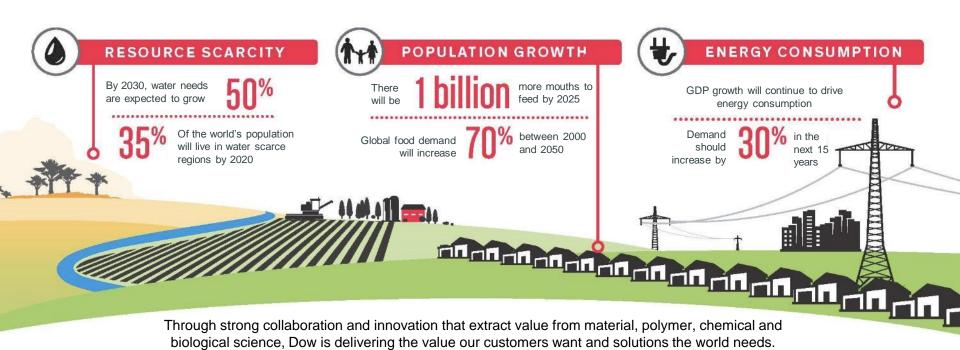
Footprint: World-leading operations and supply chain perfomance

Handprint: Products and services that help customers meet their challenges

Blueprint: Changes in technology, public policy, and the value chain that lead human society toward sustainability 3

By 2030, the world's population will reach 8.3 billion, requiring: 50% more food 40% more energy 30% more Water

Addressing World Challenges



Packaging

Providing solutions to keep foods fresher, and to improve material efficiency across the value chain

Energy/Water

Tackling water and energy challenges in sustainable ways

Infrastructure

Enabling buildings that are energy efficient and resilient

Transportation

Contributing to lighter, more fuel-efficient cars

Consumer

Helping to achieve solutions for healthier foods, effective pharmaceuticals and active lifestyles

Durables & Industrial

Helping safely close the resource loop and improve efficiency

2025 Sustainability Goals





Leading the Blueprint

Dow leads in developing societal blueprints that integrate public policy solutions, science and technology, and value chain innovation to facilitate the transition to a sustainable planet and society.



Delivering Breakthrough Innovations

Dow delivers breakthrough sustainable chemistry innovations that advance the well being of humanity.



Advancing a Circular Economy

Dow advances a Circular Economy by delivering solutions to close the resource loops in key markets.



Valuing Nature

Dow applies a business decision process that values nature, which will deliver business value and natural capital value through projects that are good for the company and better for ecosystems.



Increasing Confidence in Chemical Technology

Dow increases confidence in the safe use of chemical technology through transparency, dialogue, unprecedented collaboration, research, and our own actions.



Engaging Employees for Impact

Dow people worldwide directly apply their passion and expertise to advance the well being of people and the planet.



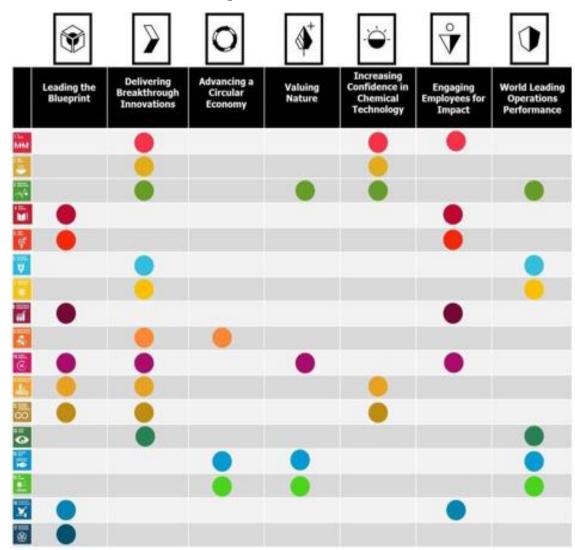
World-Leading Operations Performance

Dow maintains world-leading operations performance in natural resource efficiency, environment, health, and safety.



Dow's 2025 Sustainability Goals Align by Design to the United Nations Sustainable Development Goals







Goal 5: Increasing Confidence in the Safe Use of **Chemical Technology**



Dow increases confidence in the safe use of chemical technology through transparency, dialogue, unprecedented collaboration, research and our own actions.

Substantially improve the level of support for the use of chemical technology among key stakeholder groups



Alignment to UN SDGs





















Working with Customers in Our Value Chain





Delivering the Value Our Customers Want and the World Needs

Global Challenges









Market Opportunities

Bringing quality water to where it's needed

Using energy more wisely and creating new sources

More food, healthier food and less waste

Higher standard of living for a growing global population

Science-Driven Solutions

Reverse osmosis filters Microbial control Pipeline materials

Building insulation Structural adhesives for automobiles Solar shingles Gas-treating products

Weed and insect control Seeds and trait technology Healthier oils Flexible food packaging

Next-generation electronic materials
Enhanced drug formulations
Low VOC paints



Collaboration































































Bringing Dow Solutions to the Olympics

The Official Carbon Partner of Sochi 2014







Rio 2016 and Worldwide TOP Partner Dow announce the most comprehensive carbon programme in Olympic Games history





Dow's Natural Capital Journey



Seadrift Constructed Wetland

NPV of cost savings = \$280MM



Nature is Valuable

- Collaboration with TNC
- Revising business decision-making processes
- New tools
- Publications



Natural Infrastructure Projects and 2025 Valuing Nature Goal

Conservation Monetization



Dow Sustainability Fellows Program: Groundbreaking Approach to Sustainability Education

As a Company, Dow realizes global challenges are not solved in silos.

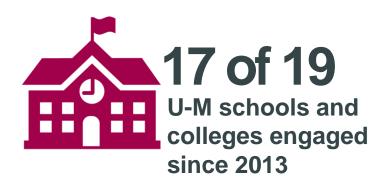
- Collaborations between the public and private sector, academia and NGOs must be developed.
- Dow Sustainability Fellows Program brings together unconventional fields of study – from social work and business to the sciences and arts – to address realworld sustainability challenges.
- Interdisciplinary approach helps inspire game-changing collaborations that transform the way research is conducted, drive change across sectors and help transition to a sustainable planet and society.

Evolve sustainability to an interdisciplinary field that brings together diverse minds to solve complex problems



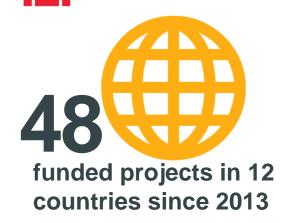
Dow Sustainability Fellows by the Numbers

Launched in 2012 to foster interdisciplinary approach and applied research for sustainability



300 University of Michigan fellows supported to date







Award-winning Sustainable Innovations











Analytics





Highlights

- Presidential Green Chemistry Challenge Award [10th]
- Top 100 Global Innovator for Sixth Consecutive Year
- Dow Jones Sustainability Index
- SCI Perkin & Gordon Moore Medals in 2016
- Seven R&D 100 awards in 2016
- Edison Awards
- Business Intelligence Group's Sustainability Award
- AGROW Awards

R&D spend: \$1.6 billion



